



บริษัท ควอลิเทค จำกัด (มหาชน)
Qualitech Public Company Limited

Head Office : 21/3 ถนนบ้านพลอง ตำบลมาบตาพุด อำเภอเมือง จังหวัดระยอง 21150
Rayong 21/3 Banplong Road, Maptaphut, Muang, Rayong 21150
Tel. 0 3869 1408-10 Fax. 0 3869 2028
E-mail : info@qualitechplc.com www.qualitechplc.com

Branch Office : 1/37 หมู่ 1 ตำบลหนองซาก อำเภอบ้านมิ่ง จังหวัดชลบุรี 20170
Banbueng 1/37 Moo 1 Nongchak, Banbueng, Chonburi 20170
Tel. 0 3829 7302-4 Fax. 0 3829 7305

ทะเบียนเลขที่ 0107550000220

ACC1/17-023

May 14, 2018

Subject: Management Discussion and Analysis Quarter 1 Ending March 31, 2018

To: Director and Managing Director

The Stock Exchange of Thailand

Qualitech Public Company Limited and Subsidiaries hereafter refer as (The Company) would like to clarify the Company's operating results of the quarter 1/2018 ended March 31, 2018. The Company had the net profit of 2.40 million Baht, decreased by 10.91 million Baht or 81.99% from the same period in last year as following details.

- In this quarter, the revenue from services was 101.76 million Baht decreased from the previous year by 24.13 million Baht or 19.17%. The decrease is due to continuing slowdown of Non-Destructive testing services market since last year. And main customer, who have potential to have new project are still in the process of bidding for new project or in the preparation for start the project.
- Cost of service and administrative expense were 99.39 million Baht decreased from the previous year by 14.41 million Baht or 10.30%. Since company has implemented cost control policy.
- Net profit was 2.40 million Baht decreased from the previous year by 10.91 million Baht or 81.99%. Decrease of net profit was caused by the market shrinkage and the intense price competition, which led to service and price decreased.

Please be informed accordingly.

Yours sincerely,

(Mr.Domdej Sripinproach)

Managing Director